



## Overview

Ogier is one of the world's leading providers of offshore legal and fiduciary services. The group employs 800 professional and support staff and has a presence in nine jurisdictions around the world, namely Bahrain, the British Virgin Islands, the Cayman Islands, Guernsey, Hong Kong, Ireland, Jersey, London and Tokyo.

Corporate and finance law and associated fiduciary services form the core of our business, principally in the areas of banking, corporate and commercial, investment funds, private client, real estate investment, and structured finance. At the same time Ogier is a full-service firm, with strong practices in the areas of employee benefits, employment law, litigation and property.

We also recognise that our business is a people business and we invest substantially in recruiting, training and retaining the best people to ensure that our clients have access to the highest quality offshore legal and fiduciary advice.

## Values

At Ogier we have designed a set of values that define what clients can expect from us.

**Quality** - We consistently deliver the right individual solution to exceed the standards of performance our clients expect in a timely and efficient manner.

**Strength** - We are able to deliver the very best offshore solutions because we can select and utilise the most appropriate jurisdiction from our extensive global network.

**Partnership** - We have an open approach to everything we do. We share intelligence across borders and across functions to achieve our shared goals. We build and nurture strong relationships with our clients, colleagues and suppliers.

**Energy** - We use our drive and determination to be the best in all the areas of business in which we operate.

**Innovation** - We continuously seek new and creative ways to maintain our leadership and improve our business delivery, ensuring a high standard of quality, efficiency and speed.

**Intelligence** - We draw on our expertise to understand client requirements. We learn from them and anticipate their future needs.

## Guernsey

Guernsey has a well-established legal system which has been enhanced over the years by the introduction of modern legislation covering all important aspects relating to the finance industry. This has resulted in Guernsey developing and maintaining a reputation as a well-regulated and attractive centre to conduct business.

Guernsey's low tax status, its long history of financial and political stability, good banking and professional infrastructure, GMT time zone and proximity to the UK and Europe, have ensured that Guernsey is a first-rate, thriving, offshore financial centre.

Our practice in Guernsey focuses principally on finance, including investment funds, private equity and corporate, all aspects of trust matters and commercial litigation.

<b>Job Description</b>	
<b>Job Title:</b>	<b>Associate / Senior Associate</b>
<b>Jurisdiction:</b>	<b>Guernsey, CI</b>
<b>Department:</b>	<b>Business Trust &amp; Law Team</b>
<b>Responsible to:</b>	<b>Partner</b>
<b>Closing Date:</b>	<b>30 September 2010</b>

**Purpose of Job**

As an Associate/Senior Associate in Guernsey's Business & Trust Law Group, you will provide technically sound legal advice on a range of issues, whilst building and maintaining productive working relationships with clients and intermediaries alike.

**Key Responsibilities**

- Responsible for providing technically sound legal opinions and technical advice to clients
- Responsible for the quality of client services provided by self and direct reports
- Responsible for building and maintaining productive working relationships with clients
- Responsible for the preparation of fee matter estimates and quotations
- Expected to contribute to the management and development of junior fee earners
- Responsible for ensuring effective management of time, effort and resources in order to generate maximum efficiencies
- Expected to make a constructive contribution to the non chargeable activities of the Group

**Competencies**

- Minimum of 2 years post qualification experience, ideally in the area of finance, funds, corporate or trust
- Excellent interpersonal and relationship management skills
- Presents effective arguments to influence others and achieve negotiated solutions.