

Giorgio Subiotto

Partner

Cayman Islands



+1 345 815 1872



+1 345 516 9071.



giorgio.subiotto@ogier.com



<https://www.linkedin.com/in/giorgio-subiotto-4b364a4/>

VCard



Areas of expertise

Corporate >

Funds Hub >

Hedge Funds >

Investment Funds >

Legal >

Managers and Sponsors >

Notary public services >

Private Equity >

Private Wealth >

Regulatory >

Trusts Advisory Group >

Background and experience

A large part of Giorgio's practice is investment funds, where he works on the whole life-cycle of hedge funds and closed-ended funds – private equity, venture capital, real estate – including guiding funds through stress points, such as during the 2008 financial crisis. Giorgio also acts for investors into funds and advises on the establishment and ongoing regulatory compliance of Cayman-based investment managers, investment advisers, distributors and arrangers.

His corporate practice is heavily focused on venture capital transactions, including the establishment of Cayman holding companies to support start-ups in their capital raising and international expansion, working with them on seed and later rounds of financing, and working with them on exits, either through M&A acquisition or IPO. He also represents investors into these VC structures. Other corporate work includes SPAC and de-SPAC transactions, general joint venture work and advising boards in respect of take-overs and mergers.

On the private wealth side, Giorgio since 2008 has been one of the principal architects of Ogier's Cayman-based Private Wealth team. He now focuses on investment fund and corporate transactions that form part of private wealth planning and also advises clients on the full range of private wealth matters alongside Ogier's trusts and estates team.

What sets Giorgio's practice apart is his passion for Latin America, in particular Brazil and he has been the driving force behind Ogier's LatAm practice. Although he acts for a number of blue chip clients in the United States, United Kingdom, Switzerland, and Asia, Latin America is where

the bulk of Giorgio's clients are based.

Before joining Ogier, Giorgio practiced at Sullivan & Cromwell in New York (1998 to 2002), Pinheiro Neto - Advogados in São Paulo (1994 to 1995) and Linklaters in London and Paris (1992 to 1994 and 1995 to 1997).

Giorgio received his Diploma de Estudios Hispánicos from the University of Málaga, Spain, in 1986; his Bachelor of Law with Honours from the University of London, King's College, in 1990; Maîtrise en Droit, avec mention, from the University of Paris I, Panthéon-Sorbonne, in the same year; and Master of Law from University of Michigan Law School at Ann Arbor in 1992.

Giorgio is a member of STEP and is a Notary Public in the Cayman Islands and a member of the Cayman Islands Legal Practitioners Association, the Law Society of England and Wales and the New York Bar Association.

He is fluent in English, French, German, Italian, Portuguese and Spanish.

Admitted in:

2002 - Cayman Islands

1999 - New York (non practising)

1994 - England and Wales (non practising)

| Languages

French

German

Italian

Spanish

Portuguese

English

| Examples of work

[View more examples of work >](#)

1 March 2024 | 1 min read

Ogier advises Pismo on its US\$1 billion acquisition by Visa

Deal

13 December 2023 | 3 min read

Ogier in Cayman advises on more than US\$7 billion of SPAC listings and de-SPACs in 2023

Cynthia Anandajayasekeram

Team: Bradley Kruger, Giorgio Subiotto, Tommy Tuohy

📍 Cayman Islands

Deal

26 September 2023 | 1 min read

Ogier advises Conduit Pharmaceuticals in US\$720 million merger with SPAC Murphy Canyon Acquisition Corp

Giorgio Subiotto

Team: Graeme Loarridge, Jasjit Grewal

📍 Cayman Islands

Deal

28 February 2022 | 2 min read

Ogier advises Foxbit on R\$110m Series A funding round with OKX

Tim Cone

Team: Dominic Athwal, Giorgio Subiotto

📍 Cayman Islands, London

Deal

31 January 2022 | 2 min read

Ogier advises on unique statutory merger of two CIMA regulated fund structures

Giorgio Subiotto

Team: Graeme Loarridge

📍 Cayman Islands

Deal

30 November 2021 | 1 min read

Ogier advises food technology start-up on Series C financing

Giorgio Subiotto
Team: Graeme Loarridge

📍 Cayman Islands

Deal

13 September 2021 | 1 min read

Cayman Islands Private Fund FAR: filing date extended

James Bergstrom
Team: Kate Hodson 🇬🇧 🇮🇪, Tim Cone, Angus Davison, Bradley Kruger, Joanne Huckle, Nick Rogers, and 4 more

📍 Cayman Islands

Deal

12 November 2020

Ogier advises Advent International on cash-and-stock sale of Brazil digital broker

Giorgio Subiotto
Team: Tommy Tuohy

📍 Cayman Islands

Deal

12 November 2020

Ogier advises food tech start-up

Giorgio Subiotto
Team: Tim Cone, Graeme Loarridge, Stephen Crowther

📍 Cayman Islands

Deal

1 August 2020 | 1 min read

Ogier advises on complex private equity fund migration

Tim Cone
Team: Giorgio Subiotto, Graeme Loarridge

📍 Cayman Islands

Deal

News and insights

Find out more >

22 February 2024 | 9 min read

Director registration and licensing in the Cayman Islands

James Bergstrom

Team: Angus Davison, Kate Hodson [00](#) [000](#), Joanne Huckle, Bradley Kruger, Nicholas Plowman [000](#), Nick Rogers, and 3 more

[📍](#) Hong Kong, Cayman Islands

Insight

16 February 2024 | 2 min read

Praise for Ogier's "client-centric" Cayman team in Chambers Global 2024

News

8 February 2024 | 3 min read

Pending changes to the Cayman Islands Beneficial Ownership Transparency Regime

Joanne Huckle

Team: Martin Byers, Megan Mccluskie, James Bergstrom, Tim Cone, Bradley Kruger, Nick Rogers, and 7 more

[📍](#) Cayman Islands

Insight

19 January 2024 | 1 min read

Cayman Islands removed from EU AML List

James Bergstrom

Team: Tim Cone, Angus Davison, James Heinicke, Joanne Huckle, Bradley Kruger, Nick Rogers, and 12 more

[📍](#) Cayman Islands

News

16 January 2024 | 3 min read

Focus on fraud and asset tracing: tips for dealing with allegations of fraud

Team: Rachael Reynolds KC, Joanne Huckle, James Bergstrom, Nick Rogers, Justin Savage, Giorgio Subiotto, and 2 more

Insight

Renewal or Surrender of Cayman Islands Director Registration: Action required

Insight

Compliance Calendar for Cayman Islands Investment Funds – 2024

Team: Tim Cone, Angus Davison, Joanne Huckle, Bradley Kruger, Nick Rogers, Justin Savage, and 6 more

Insight

Ogier's Cayman team noted for its depth of expertise in latest Legal 500 Caribbean rankings

News

0000000000000000

Team: Kate Hodson , Nicholas Plowman , Giorgio Subiotto, Laura Sephton

Insight

"Giorgio Subiotto and his team are extremely knowledgeable about Cayman law and regulations, and they have the ability to summarise issues and explain the challenges we face in a clear manner"

Chambers Global, 2024

"Giorgio Subiotto has been a valued partner for many years. He is always ready to attend our specific needs and find creative solutions. He is a loyal adviser and is more than happy to really jump onboard to solve our problems"

Legal 500 Caribbean, 2023

"Giorgio is very knowledgeable and experienced when it comes to Cayman law and the establishment of collective investment vehicles in the Cayman Islands."

Chambers Global, 2023

"Giorgio has been a key partner since we launched our business"

Chambers Global, 2023

"Leading individual"

Legal 500 Caribbean, 2024

"Highly regarded"

IFLR1000, 2023

"Leading Individual"

Legal 500 Caribbean, 2023

"Key Lawyer"

Legal 500 Caribbean, 2023

"Thought Leader"

Who's Who Legal, Private Client, 2022

"A fantastic investment funds in Cayman and he is a expert of his field and in Brazilian capital market as well. Pleasure working with him. Giorgio always makes himself available when we request advice, usually on very short notice"

Legal 500 Caribbean, 2022

"Leading Individual"

Legal 500 Caribbean, 2022

"Very knowledgeable on Cayman Islands law and regulation, particularly in the private funds space"

Chambers Global, 2021

"Recommended – Private Fund Formation"

Who's Who Legal, Private Funds, 2022

"Leading Individual"

Legal 500 Caribbean, 2021

"Very, very sharp lawyer who is calm, practical and long term oriented"

Chambers Global, 2020

"Leading individual"

Legal 500 Caribbean, 2020