



## Ogier strengthens ties with The British Land Company plc

Deals - 27/06/2024

Ogier's corporate and fiduciary division, Ogier Global, has increased its scope of administration services for one of the largest property development and investment companies in the United Kingdom, The British Land Company plc, following a competitive tender exercise.

The additional scope will increase Ogier Global's real estate division assets under administration by more than £2 billion.

British Land is focused on world class London campuses, where people and businesses can thrive, retail parks across the UK and London urban logistics, delivering formats which complement the growth of online retail.

Ogier Global CEO and Group Partner Jamie Bore said: "We are very pleased that British Land has chosen to deepen their relationship with us. The trust they have placed in us is a testament not only to the excellence of our specialist real estate offering and our client-centric attitude but also to our innovative approach to client relationships. The seamless collaboration between Ogier's corporate and fiduciary and legal teams, who provided expert assistance with the Jersey legal aspects of the deal, exemplifies our comprehensive capability across both corporate and legal services, ensuring we deliver fully integrated solutions to our clients."

Ogier Global's Head of Real Estate Lawrie Cunningham added: "The expansion of our partnership with British Land is a milestone that underscores the mutual collaboration at the heart of our relationship. Through a strategic operational restructure, we have unlocked significant operational and cost efficiencies, demonstrating the power of working closely together. This collaboration has not only streamlined our processes but also enhanced our ability to deliver superior service. We are excited to continue this journey with British Land, leveraging our combined strengths to achieve future success."

British Land's head of Secretariat Gavin Bergin said: "Ogier's approach from the ground up has been to work with the business and deliver a service that complements how we operate. They put efficiency and operational delivery at the heart of the engagement whilst ensuring close cultural alignment. The team have done a terrific job over the last couple of years and performed exceptionally during the tender process, which ultimately led to them being selected. We are very pleased to expand our engagement with Ogier and look forward to working closely together in the future."

Ogier's corporate and fiduciary and legal divisions excel in delivering expert guidance and innovative solutions for complex real estate transactions, catering to a global clientele that includes major property investors across Europe, Asia, the Middle East, and North America.

## About Ogier

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients. We regularly win awards for the quality of our client service, our work and our people.

## Disclaimer

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## Key Contacts



[Lawrie Cunningham](#)

Managing Director, Jersey and Head of Real Estate Services

[Jersey](#)

E: [lawrie.cunningham@ogier.com](mailto:lawrie.cunningham@ogier.com)

T: [+44 1534 514473](tel:+441534514473)

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