

Ogier in Asia
Legal Services



Ogier

We get straight
to the point,
managing
complexity to get
to the essentials.

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What we do

We are a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost effective services to all our clients.

Our commercial understanding and experience of working with leading financial institutions, professional advisers and regulatory bodies enable us to add real value to our clients' businesses.

Ogier provides practical advice on a unique combination of six laws: BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg. We have a substantive presence in Hong Kong and offices in Beijing, Shanghai, Singapore and Tokyo. Our global network covers Asian, European and US time zones.

In a rapidly evolving marketplace legal advice needs a flexible approach. Smooth, efficient, quiet service for the daily running of businesses, with serious power and finesse at times when activities deviate from the norm. Our business model is structured to meet individual needs. We are lawyers to the world's leading financial institutions, professional advisers, regulatory bodies and high net worth individuals.



Offshore Law Firm of the Year
HFM Asian Services Awards 2022 and 2023



Offshore Law Firm of the Year
ALB Hong Kong Law Awards 2023



Law Firm of the Year - Caribbean
Citywealth IFC Awards 2023



Law Firm of the Year - Litigation
Citywealth IFC Awards 2023



Offshore Firm of the Year - eprivateclient Excellence Awards 2022



ESG Consultant of Year - Bronze
Citywealth Magic Circle Awards 2022



International Law Firm of the Year
Citywealth Magic Circle Awards 2022

Kate Hodson
Partner
Head of ESG Funds
Hong Kong



Investment Funds Lawyer
of the Year
Women in Business Law
Awards, 2023 APAC



Ogier in Asia

We act for leading financial institutions, investment managers and corporate entities, from start-ups to global household names.

Hong Kong

Ogier has built a prominent legal practice working with clients across the Asia-Pacific region. Our Hong Kong office is best known for its BVI and Cayman Islands practice however the firm is also able to provide Guernsey and Jersey legal services to clients in the Asia-Pacific region as well as access to Irish and Luxembourg legal services.

Ogier provides clients with a full service offering. We focus on international finance and corporate law with a particular emphasis on investment funds, private equity, mergers and acquisitions, capital markets and finance. We also have a private client and trusts practice, which advises high net worth individuals and families throughout Asia, as well as a dispute resolution practice providing contentious and non-contentious restructuring and insolvency legal services.

In Hong Kong we have a team of 58 lawyers (including 13 partners). Our lawyers and professional staff speak English, Cantonese, Mandarin and Japanese to better service our Asia based clients in their preferred languages.

Beijing

Working closely with the professional services team in Hong Kong, our Beijing representative office is dedicated to assisting clients in Northern China. The team provides legal support and shares Ogier's best practice of corporate administration in our key jurisdictions – the British Virgin Islands, Cayman Islands, Guernsey, Jersey, Ireland and Luxembourg.

Shanghai

Ogier was the first offshore law firm to establish a presence in China and 2021 marked the ten year anniversary of our Shanghai office.

Our Shanghai office works closely with the team in Hong Kong to provide clients in mainland China with direct access to Ogier's global network of offices and legal services. Our Shanghai representative works with a wide variety of high profile, mainland Chinese law firms, banks, private and listed companies and asset management firms including private equity, hedge fund and venture capital managers. The Shanghai office also works with Chinese private clients in respect of their private wealth matters, including contentious litigation.

Singapore

Our Singapore office provides fiduciary services to clients in South-East Asia. Our highly responsive team, fluent in Mandarin and English, has extensive experience supporting asset managers, institutional clients and corporates.

Our services include the provision of governance (professional directors), corporate administration, AML officers and AEOI services to Cayman and BVI domiciled vehicles, as well as providing a full suite of corporate administration services to Singapore-domiciled fund vehicles and SPVs.

Tokyo

Ogier has a long standing presence in Japan, spanning over a decade. Through our client service office in Tokyo, Ogier is able to provide Japanese and English language support to Japan-based clients.

Ogier has demonstrated its commitment to the Japanese market and continually seeks ways to add value to the services we provide.

Nicholas Plowman
Partner
Head of Funds in Asia
Hong Kong



One of the top ten offshore lawyers
in Hong Kong.

Asian Legal Business' Offshore Client
Choice List 2016 to 2022



Our expertise

Banking and Finance

We've built our practice to advise all stakeholders across the full financial product lifecycle. Our banking and finance team works on a large variety of loan financings, debt capital market deals (both private and public) including a number of significant RMB denominated deals, structured finance transactions and non-contentious restructuring and insolvency matters.

Our specialised teams cover:

- Asset Finance
- Banking and Finance
- Debt Capital Markets
- Derivatives
- Fund Finance
- Islamic Finance
- Leveraged Finance
- Real Estate Finance
- Regulatory
- Restructuring and Corporate
- Recovery
- Structured Finance
- Sustainable Finance

Corporate

Our China-focused corporate practice provides specialist BVI and Cayman Islands advice on many of the region's most complex and innovative transactions. Our Mandarin speaking team has extensive experience advising across a broad range of industry sectors, commercial opportunities and investment-related transactions. Ogier has an excellent transactional track record, using many forms of domestic and cross-border corporate vehicles, partnerships and trusts in a more private environment.

Specialised teams cover:

- Capital markets, including:
 - equity
 - IPOs
 - private placements
 - rights issues
 - debt
- Special purpose acquisition companies (SPACs)
- Takeovers (public and private)
- Schemes of arrangement
- Corporate advisory
- Mergers and acquisitions
- Disposals
- Reorganisation and redomiciliation
- Cross-border investment
- Joint ventures
- Pre-IPO investments

Anthony Oakes
Partner
Head of Banking and Finance in Asia
Hong Kong



Featured in the Asia Legal
Business Offshore Client
Choice List from 2016 to 2022



Dispute Resolution

Our dispute resolution team offers BVI and Cayman Islands legal advice to banks, financial intermediaries and corporates, as well as individual directors, shareholders and creditors. The team often advises in conjunction with onshore counsel and other professional services providers and maintains excellent relationships with regulators in the BVI, Cayman and Hong Kong.

Services Include:

- Banking disputes
- Corporate and financial services disputes
- Enforcement of judgements and awards
- Fraud and asset-tracing
- Funds disputes
- International arbitration
- Investigations and regulatory advice
- Restructuring and corporate recovery
- Shareholder and valuation disputes
- Trusts disputes and private wealth

Investment Funds

Ogier's investment funds team in Hong Kong acts as BVI and Cayman Islands counsel alongside local and international law firms to advise clients across the full range of fund structures and strategies including: hedge, private equity, real estate, infrastructure, energy, credit, debt, venture capital, crypto currency, hybrid, impact and socially responsible investing. We have extensive experience in acting on innovative structures and advise some of the largest fund platforms in the UK, Asia and the US.

With the additional support of our experienced fund finance and dispute resolution specialists we provide a one-stop-shop for the full funds lifecycle ranging from fund formation, structuring, regulation, corporate governance and investor disputes through to management of liquidity and business interruptions, strategic investor arrangements and wind-down and termination situations. We have seen the entire lifecycle of hundreds of products and funds, responded and adapted to a multitude of regulatory challenges, and guided our clients and their funds at every stage.

With a team of 18 dedicated investment funds lawyers, Ogier Hong Kong has one of the largest funds practices in Asia.

Nathan Powell
Partner
Global Head of Corporate
Hong Kong



A very well-respected lawyer
and one of the key authorities
in the offshore space.
Chambers Asia-Pacific, 2022



Sustainable Investing and Impact Funds

Ogier was the first offshore law firm to establish a dedicated Sustainable Investing and Impact Funds practice. Having recognised a growing demand for sustainable investment solutions, our team works with asset managers, corporates and investors looking to incorporate environmental, social and governance (ESG) factors into their operations and/or investment processes. Many of our practitioners take part in shaping the responses of our jurisdictions to assist in green, community and good governance initiatives in the finance industry through involvement in governmental, regulatory and industry groups.

Private Wealth

Our private wealth practice advises trustees, private banks, financial institutions, fiduciaries, family offices and high net worth clients and their advisers on the lifecycle of trusts from establishment, restructuring and administration to succession planning.

We have in-depth knowledge on a range of trusts and foundations including BVI Vista trusts, Cayman STAR trusts, reserved powers trusts, private trust companies, offshore companies, Jersey foundations, Guernsey foundations and wills.

Restructuring and Corporate Recovery

Our restructuring and corporate recovery team has extensive cross-border and international experience advising on contentious and non-contentious restructuring and insolvency matters, often advising in conjunction with onshore counsel, insolvency practitioners and other professional services providers.

Services include:

- Refinancing
- Distressed Funds and Private Equity
- Liquid or insolvent trusts
- Formal insolvency procedures
- Negligence and breach of duty claims
- Corporate restructuring and reorganisation
- Investor and shareholder rights/actions
- Member and creditor schemes of arrangements
- Policies and best practice
- Statutory remedies

Regulatory

Ogier strives to ensure that our clients not only remain in compliance with their regulatory obligations but that they receive forewarning and practical advice regarding the implementation of regulatory proposals, initiatives and reforms.

We have long-standing and professional relationships with industry regulators in the BVI, Cayman Islands, Guernsey, Ireland, Jersey and Luxembourg which is coupled with our wealth of experience assisting some of the world's largest financial services businesses in implementing change to meet the requirements of new laws and regulations. We pride ourselves on balancing astute technical compliance with realistic practical implementation advice.

Tax

Ogier works hand in hand with tax departments at onshore law and accountancy firms on cross-border advisory and transactional tax matters.



The team is extremely responsive and very good at handling complex matters. They are very commercial and try hard to find solutions for us. Chambers & Partners, Asia-Pacific, 2022



Oliver Payne is great - he is very smart and he does not try any fast practices, but litigates in a proper manner. It is always a joy to work with him.

Chambers Asia-Pacific, 2022



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Ogier is a professional services firm. We have three divisions:

Legal: practical advice on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law.

Corporate and Fiduciary: corporate administration services with a strong reputation in governance and regulatory compliance.

Consulting: independent guidance on regulatory compliance and tech.

Our network of locations also includes Beijing, Dubai, Hong Kong, London, Shanghai, Singapore and Tokyo. Regulatory information can be found at ogier.com.

ogier.com