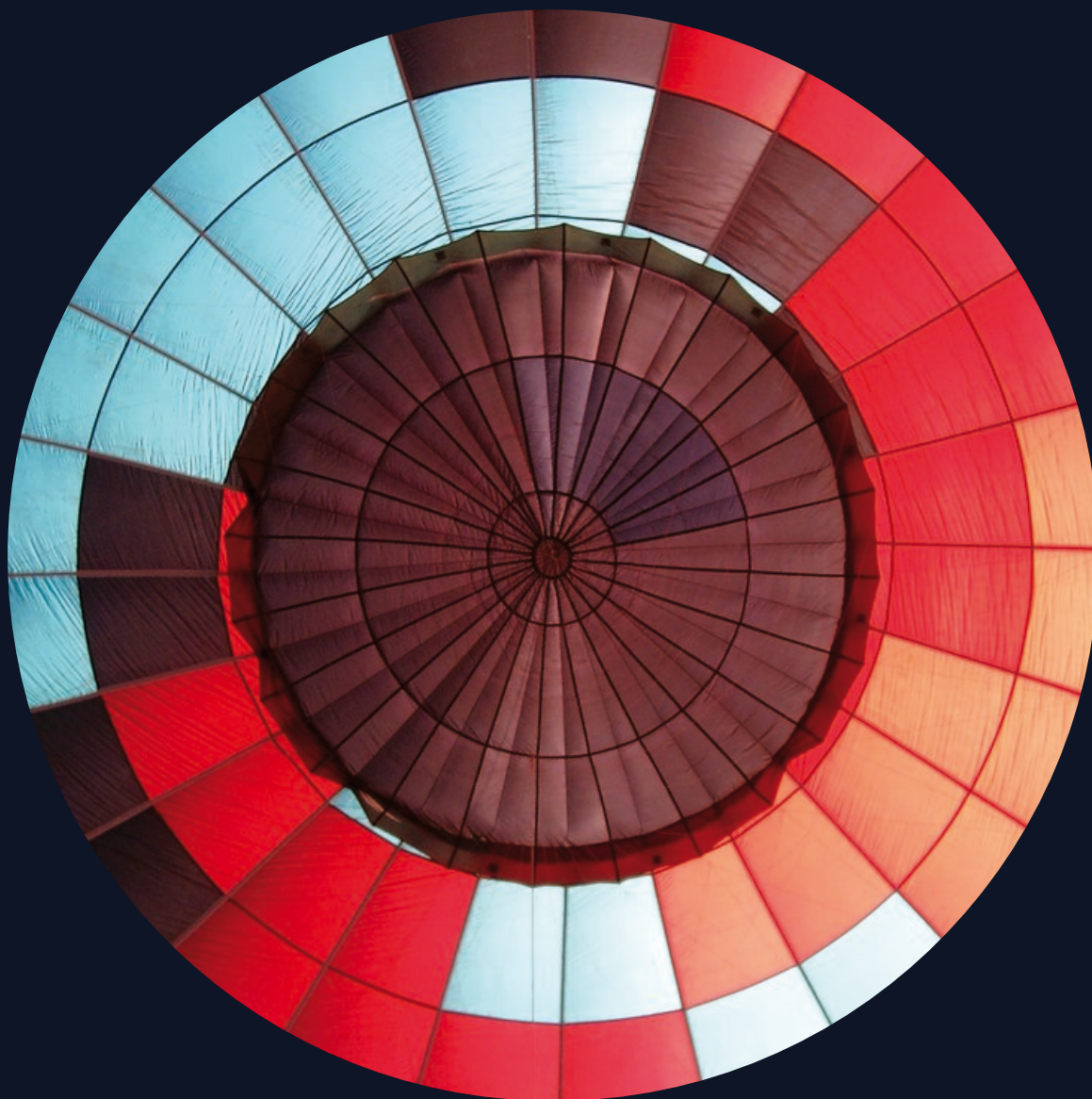


Legal Services

Private Wealth in Guernsey



Ogier

Complexity is
never a drama.
The team has
seen it all.

Chambers High Net Worth, 2025

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About Ogier

We get straight to the point, managing complexity to get to the essentials.

Who we are

Ogier is a leading provider of offshore legal services. We advise on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law. We are the only firm that advises on these six laws.

We are recognised as a leading firm for private wealth, supported by market-leading expertise in corporate and finance law. We also have strong practices in the areas of employee benefits, employment law, regulatory, restructuring insolvency, property and tax.

Our team has the knowledge and expertise to advise on the most complex and demanding international cross border transactions. We pride ourselves on providing agile, expert, efficient and cost-effective advice and services across all time zones.

Our commercial understanding and experience of working with leading financial institutions, professional advisers and regulatory bodies enable us to add real value to our clients' businesses.

Where we are

We are the only law firm to have a substantive presence in the BVI, Cayman, Dubai, Guernsey, Hong Kong, Ireland, Jersey and Luxembourg. Our network of offices also includes Beijing, London, Shanghai, Singapore and Tokyo.

Our approach

Our approach is to keep it simple. Resource work at the right level. Don't over lawyer, don't over engineer. We are agile and strive to work through complexity to provide sound judgement on what really matters, not losing sight of the need for effective project management and superb client service. We are committed to building long lasting relationships that are based on confidence and trust.



Offshore Law Firm of the Year
Chambers High Net Worth Awards 2025



Contentious Trusts and Estates Team of the Year (large firm)
STEP Private Client Awards 2024



Best Offshore Law Firm
Wealthbriefing European Awards 2025



Offshore Firm of the Year
The Lawyer European Awards 2024

Matt Guthrie
Global Head of Private Wealth, Guernsey



Matt Guthrie is the best
non-contentious trust lawyer
in the Channel Islands.
Legal 500 UK, 2026



Private Wealth in Guernsey

We deliver expert, practical advice on every aspect of private client and private capital law.

Our Private Wealth team in Guernsey is uniquely positioned to provide bespoke, technical and commercial advice across the full spectrum of private client and private capital related legal services.

Led by partner Matt Guthrie, and supported by partners Catherine Moore and Chris Hards, the team also includes a growing number of senior associates and associates. Together, they form one of the most capable and well-resourced private wealth teams on the island and across the Channel Islands.

Our services range from private capital structuring and estate planning to restructuring and dispute resolution, covering the full life cycle of private wealth structures. We advise on trusts, foundations and commercial vehicles in a private wealth context and have significant experience advising high net worth and ultra high net worth clients on succession and probate related matters.

From traditional to complex, multi-level and multi-jurisdictional structures, our team focuses on delivering the right advice for each client, whether that be for succession purposes, asset protection, tax efficiency, family governance or confidentiality.

Ogier is one of the few firms able to advise on pensions, employee

benefit trusts (EBTs) and incentive schemes in Guernsey and across the Channel Islands.

We work closely with experts across our funds, corporate, insurance, dispute resolution and local legal services teams to provide clients with a seamless, full-service offering. This collaborative approach ensures professional, confidential advice across the full range of private client needs.

Our advice is complemented by our Cayman, BVI and Jersey teams, as well as our Luxembourg tax team. Ogier is the only firm ranked Tier 1 for private wealth legal services across all four jurisdictions by Legal 500 and Chambers HNW.

With seven decades of collective experience, our partners advise high net worth and ultra high net worth individuals, families and private capital intermediaries - from trustees and administrators to private banks and investment managers.

As the world evolves, our team continues to develop its expertise to meet changing needs, new technologies and emerging forms of investment and regulation. As part of a forward-thinking firm investing in technology, we are well placed to deliver real value to our clients.

Catherine Moore
Partner, Guernsey



Catherine is a great technician with the ability to simplify the most complex matters. Chambers HNW, 2025



Our services

Trusts and foundations

We provide advice throughout the life cycle of trusts and foundations, including drafting, establishment, ancillary and supplement advice and documentation, annual obligations, disputes and regulatory matters.

We advise on the full range of trusts that can be established in Guernsey including discretionary trusts, life interest trusts, charitable and non-charitable purpose trusts and reserved powers trusts.

We also advise on estate structuring and restructuring, private trust companies and foundations, underlying companies and partnerships (including limited and limited liability partnerships).

Estate planning and succession

Our global Estate Planning, Wills and Probate team works seamlessly together to provide an integrated service for clients with assets across any combination of our jurisdictions: BVI, Cayman, Guernsey, Ireland and Jersey. We advise on all aspects of wills and probate legislation, including powers of attorney and guardianships.

Guernsey has its own wills and probate legislation and procedures, which differ significantly from those in other jurisdictions. The process for administering an estate also varies depending on an individual's domicile. Specialist advice is essential when dealing with estates in or involving assets across these jurisdictions.

Private capital

Environmental, social and governance

Private wealth plays an increasingly important role in aligning the global financial system with sustainable development and driving stronger

management of environmental, social and governance (ESG) factors, all key to achieving a positive impact on the planet, people and wildlife.

Guernsey recognises the importance of making a positive impact and has established one of the first green funds and associated accreditation frameworks. Many of our clients choose to structure their private wealth investments in jurisdictions that share these values.

We support trustees, foundations, family offices and high net worth individuals seeking to integrate ESG principles and positive impact objectives into the structuring and investment of private wealth.

Private funds

Guernsey offers several attractive options for private investors looking to invest in or establish private investment funds with a complementary and transparent regulatory framework.

After years of economic change, many sophisticated clients are attracted to private investment funds that bring together like-minded investors and a level of involvement they are comfortable with.

Regulatory

The regulatory environment is increasingly complex and challenging for regulated businesses. Specialist legal support is often needed to navigate regulatory change and respond effectively to potential issues.

Ogier helps clients stay compliant with their regulatory obligations and provides practical, forward-thinking advice on upcoming regulatory proposals, initiatives and reforms.

We advise on a broad range of regulatory matters, including beneficial ownership, licensing, exemptions, lending and credit finance, economic substance and Guernsey's AML/CFT regime.

Family offices

Ogier has a wealth of experience working with family offices, local and international families and service providers to meet the diverse needs of ultra high net worth clients and address the challenges they face. We have seen a growing demand from ultra high net worth families to establish family offices with substance in our jurisdictions.

We provide practical support on family office governance, including the roles of family members, external consultants and investment advisers, as well as succession and generational planning. We also assist with creating frameworks that support effective communication between the family office, family members and their key advisers.

Trusts Advisory Group

Ogier's Trusts Advisory Group draws together experts from our Corporate, Funds, Dispute Resolution and Local Legal Services teams across various jurisdictions to provide contentious and non-contentious advice across the full range of services required by high net worth and ultra-high net worth clients.

With the ability to advise across all fiduciary and financial disciplines, we offer an integrated service that gives clients confidence we can manage all aspects of their requirements.

Chris Hards
Partner, Guernsey



Very sound legal
advice with excellent
commercial knowledge.
Chambers HNW, 2025



Employee incentives and pensions

Our team advises on all matters relating to the use of trusts for employee incentivisation and pensions.

We act for corporates, trustees and employees around the globe who have existing schemes or want to introduce new schemes to retain and incentivise their key employees.

Our team can design and structure new incentive arrangements including share options plans, savings schemes, bonus schemes as well as assisting with establishing a wide range of incentive arrangements including employee ownership trusts.

We advise trustees, individuals and corporate entities on their arrangements and offer support across the lifetime of schemes, through to termination and wind-up.

Our services

Employee benefit trusts

Establishing employee benefit trusts for the purposes of holding shares or options, either for warehousing purposes or to enable innovative and attractive incentive arrangements to be put in place for the executives of our clients.

Corporate

We frequently work alongside other teams within Ogier involved in advising in respect of existing or new employee incentive plans where companies are being sold or are involved in a takeover.

Pensions

We offer advice on domestic pension schemes established under Section 150 or Section 157A of the Income Tax (Guernsey) Law, 1975 (as amended).

In addition, we advise on international pension and gratuity schemes designed to take advantage of Sections 40(o), 40(ee), or 40(nn) of the Income Tax law, as well as more bespoke arrangements such as QROPS and QNUPS.

As members of the Guernsey Association of Pension Providers, we have been actively involved in recent developments in Guernsey's pensions law, including secondary pensions and regulatory changes.



No other firm is achieving Ogier's combination of top level technical skills, acute commercial judgement, and ready availability when we need them.

Legal 500 UK

Who we work with

We partner with clients and their advisers globally, providing trusted, practical support across generations.

We act for trustees (individuals and corporates), private banks, financial institutions, fiduciaries, family offices and high net worth and ultra high net worth clients and their advisers. Our clients include settlors, founders, beneficiaries, beneficial owners, directors, protectors, enforcers and others connected with private wealth structures.

Our team works alongside entrepreneurs, heirs, family businesses, family offices and advisers to deliver a comprehensive and efficient service for individuals and families across generations.

We build long-term relationships based on trust and a deep understanding of our clients' needs, concerns and ambitions, whether institutional or individual.

We work with clients across the world, including Asia, the Middle East, Europe, Africa and the Americas, and our team is the only one in the Channel Islands to have two fluent Spanish speakers.

With strong connections to clients and intermediaries, our Guernsey Private Wealth team has real insight into the needs, values and aims of those we work with, enabling us to collaborate seamlessly to deliver the highest standards of service.

Case studies

Drafting a reserved powers trust deed

We drafted a Guernsey law trust deed to establish a trust holding assets for an entrepreneur, including shares in a BVI company that served as the entrepreneur's principal holding vehicle.

The deed included bespoke reserved powers allowing the entrepreneur to retain investment decision-making authority over the BVI company shares after their transfer into the trust.

Family governance

We advised a business founder and his adult children on the establishment and operation of a Guernsey foundation.

The foundation was created to hold both business and personal assets — including an art collection and other financial investments worth around US\$1 billion, for purposes such as funding family education, travel, healthcare, and future ventures, as well as charitable giving.

We drafted the foundation's charter, rules and committee regulations, working closely with family members and their lead adviser to balance differing interests and achieve their long-term goals.

Multi-jurisdictional restructuring

We advised on a series of complex restructuring transactions for a family office seeking to simplify, consolidate, wind up or migrate existing private wealth structures and businesses.

The structure involved foundations, trusts and companies with lending and investment considerations.

Working closely with colleagues across Ogier's international offices, we provided a coordinated, cross-jurisdictional service covering all aspects of the process.

Cross-jurisdictional transfer

We acted for a client on the transfer of a significant business, advising on Guernsey, Jersey, BVI and Cayman Islands law across Ogier's Private Wealth, Corporate and Regulatory teams.

Our coordinated team of specialists provided advice on trust and company transfer documentation, regulatory and corporate governance matters, and managed the process alongside the client's in-house team and onshore advisers to deliver a smooth, efficient outcome.

Key contacts



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Ogier | To the point.

Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients.

We have three divisions:

Legal: Practical advice on BVI, Cayman, Guernsey, Irish, Jersey and Luxembourg law.

Corporate and Fiduciary: Corporate administration services with a strong reputation in governance and regulatory compliance.

Consulting: Independent guidance on regulatory compliance.

Core legal services

- Banking and Finance
- Corporate
- Dispute Resolution
- Investment Funds
- Private Wealth
- Regulatory
- Tax

Core corporate and fiduciary services

- Corporate Administration
- Debt Capital Markets
- Funds
- Investor Services
- Private Wealth
- Real Estate

Core sector services

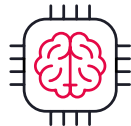
- Aviation and Marine
- Family Office
- Private Equity
- Real Estate
- Restructuring and Insolvency
- ESG
- Technology and Web3

1,300
Employees

130 40
Partners Directors

Investment in technology

Our continued investment in our people and technology is transforming the delivery of professional services to our global client network, from live client portals to digital contracts, digital collaboration areas and document compilation.



Sustainability

As an international firm, we support efforts to protect global and local ecosystems. We are continuously and actively reducing our global carbon emissions and environmental impact. We are embedding sustainability at every level.



Corporate Social Responsibility

We're committed to being a good corporate citizen and supporting causes that empower people and enable our communities to thrive. We achieve this through community partnerships, pro bono work and volunteering.



Innovation

Whether we're pioneering new ways to service clients or fostering a culture of continuous improvement, innovation is at the heart of everything we do. We are committed to providing a market-leading service that empowers clients.



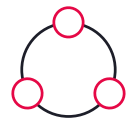
Client Centric

We understand what our clients need to succeed, and do everything to ensure they meet their goals as simply and effectively as possible.



Diversity, Equity and Inclusion

We believe in putting people first. As a global business we recognise diversity, equity and inclusion can be complex, challenging and nuanced. So we're meeting it with courage, drive and openness.



Offshore Law Firm
of the Year
WealthBriefing European
Awards 2026



Law Firm of the Year
Jersey
Citywealth
IFC Awards 2026



Best Offshore Law Firm
- Client Service
HFM Asian Services
Awards 2025



Offshore Firm
of the Year
Chambers Europe Awards
2025



A stellar outfit with breadth of expertise and experience. Very collaborative and approachable with a can-do attitude and willingness to help.

Legal 500 UK

Legal
Corporate and Fiduciary
Consulting

Beijing
British Virgin Islands
Cayman Islands
Dubai
Hong Kong
Guernsey
Ireland
Jersey
London
Luxembourg
Shanghai
Singapore
Tokyo

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