



Ogier's Latin America team

"Steeped in a century's worth of legal experience, Ogier's presence in Latin America is one of the most established in the region."
– Latin Lawyer 250

The Latin Lawyer 250 has ranked Ogier as "Highly Recommended," with six partners singled out for recognition across all of our specialities including investment funds, corporate, venture capital, banking and finance, private wealth, and restructuring.

Our LatAm team of Cayman, BVI, and Luxembourg qualified lawyers works across American, European, and Asian time zones, from our offices in 13 international locations.

Our clients in Latin America include some of the region's key banking institutions and most prominent asset managers as well as leading corporates, ultra-high-net-worth individuals, and family offices in Brazil, Chile, Argentina, Peru, Colombia, and Central America.

5 examples of Ogier's work in Latin America

40

Ogier's Investment Funds team acts for 40 of the top 100 investment managers in Brazil (based on the ANBIMA: Ranking de Gestão de Fundos de Investimento)



Ogier assisted in the US\$229 million acquisition of Brazilian start-up Remessa Online by Brazil's Ebanx



Ogier advised BTG Pactual, one of Latin America's largest investment banks, on its first green bond issue



Ogier acted as Cayman Islands counsel to Advent International Corporation, one of the largest global private equity firms and one of the most successful venture capital investors in tech businesses, on the cash-and-stock sale to NuBank of its controlling stake in EasyInvest



BVI and Cayman Islands advised Constellation Oil Services Holding SA and its wider group, the Constellation Group, on its approximately US\$2 billion debt restructuring

5 things to know about Ogier's LatAm team



Ogier advises on the laws of the BVI, Cayman Islands, Guernsey, Ireland, Jersey and Luxembourg and also provides fiduciary services to clients in Latin America, including registered office, directorship, AML, AEOI, and trustee services



Ogier's Latin American practice comprises five partners in Cayman, one in Luxembourg, and two in the BVI focused on providing funds, corporate, private wealth, banking advice and litigation support. Six of these partners were singled out for recognition in Latin Lawyer 250



Ogier's LatAm practice is led by Partner Giorgio Subiotto, a Portuguese-speaking investment funds, corporate and private client specialist praised for his outstanding experience in the Latin America space in Latin Lawyer 250



Ogier has excellent relationships with senior members of Brazil's legal market, the country's fund managers, family offices, and banks. Key clients include BTG Pactual, Itaú Unibanco, BNY Mellon and Banco Icatu



Ogier prepares 30 to 40 wills and assists with 10 to 15 probate applications per year for Latin America clients. We also advise in relation to the establishment of Cayman Islands and BVI succession planning structures, including trusts, PICs, foundations, and family investment funds

Meet the team

Cayman



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Ogier is a professional services firm with the knowledge and expertise to handle the most demanding and complex transactions and provide expert, efficient and cost-effective services to all our clients. Regulatory information can be found at ogier.com

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