

At a Glance Guide to Ogier's Latin American team

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You can read our [infographic version of our at a glance guide here](#).

Ogier's team of Cayman Attorneys has a long track record of working with clients in Latin America, enabling and structuring investment into and out of the region.

Supported by Cayman-qualified Attorneys in the Asian and European timezones and by lawyers in nine international offices practising BVI, Guernsey, Jersey and Luxembourg law, we specialise in corporate, finance, funds, disputes and private client work.

While we made our name setting up funds to make investments in Brazil, our work has evolved to help Brazilian companies and the growing pool of high net worth Brazilian individuals make investments overseas.

Ogier is active throughout the region, and has an extensive network of Latin American clients in Chile, Argentina, Colombia, Peru and Central America.

5 examples of Ogier's work in Latin America

Ogier's Investment Funds team acts for 40 of the top 100 investment managers in Brazil (based on ANBIMA: Ranking de Gestão de Fundos de Investimento, Fev/19)

Ogier advised Chinese internet giant Tencent on its acquisition of a stake in Nubank - a Brazilian fintech firm offering an app-backed credit card service

Ogier advised Scotiabank on its acquisition of 97.4% of Banco Dominicano del Progreso in the Dominican Republic, a deal that doubled Scotiabank's customer base in the Dominican Republic

Ogier prepares 30 to 40 wills and assists with 10 to 15 probate applications per year for Latin American clients. We also advise in relation to the establishment of Cayman Islands and BVI succession planning structures, including trusts, PICs, foundations, and family investment funds

Ogier acted for a leading Brazilian airline with regard to the recognition and enforcement in the Cayman Islands of a multi-million dollar ICC arbitration award obtained in Brazil against a leading global asset management firm

5 things to know about Ogier's LatAm team

Ogier advises on the laws of the Cayman Islands, Luxembourg, BVI, Guernsey and Jersey and also provides fiduciary services to clients in Latin America, including registered office, directorship, AML, AEOI, and trustee services, among others

Ogier's Latin American practice comprises five partners in Cayman, two in Luxembourg, and two in the BVI focused on providing funds, corporate, private wealth, banking advice and litigation support, to clients in Latin America or who deal with Latin America

Ogier's Latam practice is led by Partner Giorgio Subiotto, a Portuguese-speaking investment funds, corporate and

private client specialist praised as 'a revered presence in the Latin American space' in Who's Who Legal Private Funds, 2018

Ogier has excellent relationships with senior members of Brazil's legal market, the country's fund managers, family offices, and banks. Key clients include BTG Pactual, Itaú Unibanco, BNY Mellon and Banco Icatu

Ogier is active throughout the region and has an extensive network of Latin American clients in Chile, Argentina, Colombia, Peru and Central America. Clients praise the quality of the team's work as well as its understanding of their needs

About Ogier

Ogier provides practical advice on BVI, Cayman Islands, Guernsey, Jersey and Luxembourg law through its global network of offices. Ours is the only firm to advise on these five laws. We regularly win awards for the quality of our client service, our work and our people.

Disclaimer

This client briefing has been prepared for clients and professional associates of Ogier. The information and expressions of opinion which it contains are not intended to be a comprehensive study or to provide legal advice and should not be treated as a substitute for specific advice concerning individual situations.

Regulatory information can be found at www.ogier.com

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